



# Company Profile

## Management Solutions International



## CORPORATE PROFILE

Management Solutions International (MSI) is a leading US/Qatari based Management Consulting firm established in 1987, specializing in Recruitment, Manpower Outsourcing and Business consultancy services.

MSI is a part of CFR Global Executive Search which is a growing alliance of independent Executive Search Companies and has 59 branches across the globe. This gives access to Global database and allows them to effectively conduct Recruitment searches worldwide.

Our consulting solutions span critical business problems in business process, analytics, risk, compliance, technology, and internal audit.

MSI is an ISO 9001:2015 Certified Company.



## COMPANY EXPERIENCE IN QATAR

Management Solutions International has been in the region for more than a decade with its core business which allows the firm to understand the market, source quality talent and reduce work cycles for the benefit of its Clients. Under the Leadership of Mr. Sa'ad Abdullah Al Kuwari who is the Chairman whose vision to provide Qatar with the best Human Resource experience partnered with Carl Denny (Managing Director-Qatar and USA/Global Strategy Director) has seen tremendous growth over the years.

Since its inception in 2013 in the state of Qatar, MSI has more than 100 clients on board in Oil & Gas, transportation, technology, health, real state, holding companies and government, semi-government sector.



# About MSI

## Vision

To be recognized as a preferred provider of HR and management consultancy services in the state of Qatar by 2023

## Mission

To provide cost-effective, innovative and quality management consultancy and HR solutions to enhance the business growth, resilience and market competitiveness of organizations aligning with Qatar National Vision 2030.

## Values

### •Quality and Client satisfaction

We provide outstanding services to our clients that deliver premium value to the client

### •Teamwork and collaboration

We work together across boundaries, develop relationships that make a positive difference in our customers' lives.

### •Passion and enthusiasm

We exhibit a strong will to win in the marketplace and in every aspect of our business

### •Integrity and commitment

We uphold the highest level of integrity and commitment in providing services to our valuable clients



# OUR HISTORY



# OUR CLIENTS

## Power, Oil and Gas



## Management Consulting



## Medical



## Ministries



## Information Technology



## Marine



## Investment/ Holding



# OUR CLIENTS

## Bank Sector



## Construction



قطر تستحق الأفضل  
Qatar Deserves The Best



## Real Estate



## Education



Cambridge Assessment International Education



## Nutrition



## Automotive



## Sports



## Retail



## Facilities Management



# MSI SERVICES



## **OUTSOURCING**

Provide your company with the most talented temporary staff within budget



## **RECRUITMENT**

Creating a large talent pool of candidates to ensure the organization can hire the best employee



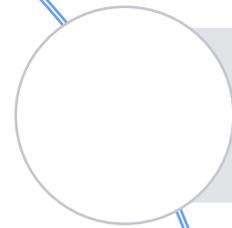
## **MANAGEMENT CONSULTING**

Striving to achieve business goals of diversified organizations in most efficient and effective manner by providing workable solutions

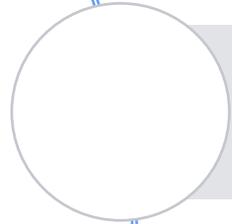




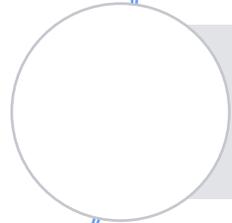
**OUTSOURCING  
Services**



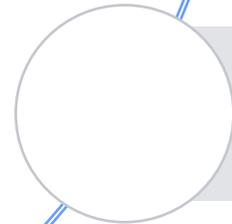
**Temporary Staffing**



**Short term Contracts/Leave Relievers**



**Contractual Staffing**

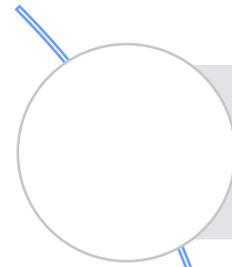


**Promotional and Event Staffing**

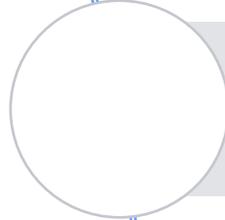




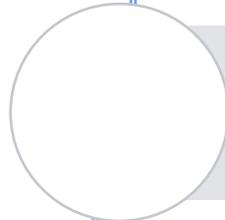
## RECRUITMENT



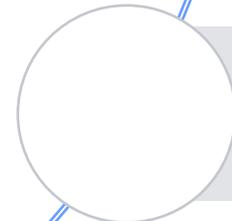
Executive Search / Head hunting



Bulk Overseas Recruitment Campaign



Recruitment Process Outsourcing (RPO)



Project Based Recruitment and Event Staffing





**MANAGEMENT  
CONSULTING**

- Internal Audit and compliance
- Enterprise Risk Management (ERM)
- Financial Advisory
- Information Security Management
- Technology Services
- Strategy and Business Planning
- Business Resilience
- Process Improvement
- HR Consulting Services



# Project Highlights

## Ashghal

- Drainage Project
- Roads & Infrastructure

## Hamad Port Project

- Port Master System Integration

## Hamad International Airport

- HVAC – FM009 Air Cargo
- Electrical Works (Q2 2017)

## SIDRA Medicine

- Temporary Staffing / Outsourcing
- Clinical & Research Center

## Lusail Stadium Project

- HSE Department
- Contracts Department
- IT department

## Hamad Medical Corporation

- Clinical and Non-Clinical

## Primary Health Care Corporation (PHCC)

- Recruitment and Outsourcing Services

## Qatar Gas Transportation Company

- Recruitment, Temporary Staffing/  
Outsourcing



# Few Outsourcing/ Recruitment Solutions Position

- IT Project Manager
- MSSP Cyber Security Project Manager
- Digital Transformation manager
- Accountant
- Admin Assistant
- Cable Engineer
- Consultant Next Gen Tech
- Content Dev Specialist
- Customs Officer
- Document Controller
- Draftsman
- Executive – Patient Access

- Head Of Digital Marketing
- Senior Network Engineer
- Senior Android Developer
- Senior Net Developer
- E commerce Technical Head
- HVAC Technician
- Inventory Specialist
- IT Support Engineer
- Maintenance Technician
- Medical Equipment Planner
- Nurses
- Office Manager
- Planning Engineer
- Project Coordinators

- Procurement Management Analyst
- QC Inspector Systems
- Quality of Service Engineer
- Recruitment Assistant
- Riggers
- Senior Technical Officers
- Software Engineer
- Senior Analyst
- Warehouse Manager
- General Physician
- HSE Supervisor
- Procurement Analyst
- Project Managers



## Internal Audit and Compliance



- Review of Internal Audit effectiveness
- Review compliance with IIA standards
- Review of Internal Audit charter/Manual/policies
- Internal Audit Transformation
- Internal Audit Services
- IT Audit Services
- External Quality assessment
- Independent validation of self-assessment
- Assistance in preparing audit charter / manual / strategic plan
- Development of Key Performance Indicators for the department and individual auditors



## Enterprise Risk Management (ERM)



An integrated and joined up approach for the organizations to manage risks and seize opportunities related to the achievement of their objectives.

- Establishment of risk management function
- Development of ERM Policy Manual, risk committee charter, job description of CRO/Risk manager etc.
- Nomination of risk champions and risk owners in each business unit
- GAP analysis
- Development of departmental risk registers
- Identification of Corporate and strategic risks
- Training of staff
- Continuous review and improvement



# MANAGEMENT CONSULTING

## Financial Advisory



- Financial Planning
- Development of Chart of Accounts
- Fixed assets reconciliation
- Payroll processing
- Financial Statements preparation and review
- Improvements in Accounts receivable process
- Inventory Management and its accounting

### Additional Services

- Establish effective internal control over financial reporting



## Information Security Management

- Scope definition
- State of applicability
- GAP analysis
- Conducting information security risk assessment
- Drafting of Information Security Policies/procedures/ manuals
- Assignment of roles and responsibilities
- Staff training
- Implementation of ISMS
- Conducting internal ISMS audits
- Periodic management review
- Continuous review and improvement



An Information Security Management System describes and demonstrates your organization's approach to managing sensitive information and assets



# MANAGEMENT CONSULTING

## Technology Services



### Information Security

- Cyber security assessments
- Vulnerability assessments/Penetration testing

### Operational

- IT Service Management
- KPIs for IT staff (measuring efficiency and effectiveness)
- Job descriptions for IT Personnel
- IT Project Management
- Infrastructure Capacity Planning
- Disaster Recovery site establishment and review

### IT Governance

- IT Strategy development
- IT department annual planning
- IT Organizational structure
- Policy/Procedure/ Manual development
- IT staff utilization and optimization
- IT Risk registers



## Strategy and Business Planning



**Development of a comprehensive 3 to 5 years business or strategic plan which encompass following features:**

- Review of existing strategy and business process
- Company and management summary
- Comparative market analysis
- Review / establishment of Key performance Indicators
- Proposed strategy for execution of business
- Proposed re-engineered process for future execution
- Financial forecasting and projections
- Others (depending upon the nature of business)



## Business Resilience



- Conduct / review Business Impact Analysis
- Conduct / review Business Continuity Plan
- Review of Insurance arrangements
- Review of Crisis management and planning
- Exploring opportunities for cost optimization



## Process Improvement



- Review of existing policies / procedure / manual for its design, adequacy and business relevance
- Recommendation for improvements
- Development of policy/procedure/manual for specific business function, department or process as per the best practice



## HR Consulting Services

- Review / development of HR Policies, procedures and manual
- Corporate restructuring/ rightsizing
- Talent acquisition process
- Succession planning
- Training Need analysis
- Leadership Development Programs
- Job evaluation
- Organizational Design



# Management Solution International

## Contact US

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